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Mission

We deliver Affordable, Accessible, and Available high-quality energy products and services through innovation to the communities we serve.

Vision

Vital is the largest provider of energy life-line products and services in Micronesia.

LCT Vital Carrier christened in Indonesia



On August 7, 2019, Vital celebrated the christening of its new landing craft, LCT *Vital Carrier* off the shores of Borneo in Indonesia. The vessel was custom built for Vital by PT Karya Etam Sukses Abadi Shipbuilders of Samarinda. Vital's Operations & Distribution Manager Manager Savenaca Tamani and Communications Officer Hannah-Marie Isaac represented the company at the ceremony. Also present were shipyard owner Mr.

Syamsul Bachrei, his team and family; Mr. Stephen Marsh of the marine consultancy and surveying company BMT; Mr. Inno Tilaar of Offshore Shipping; and the 10-member crew of the *Vital Carrier* (bottom right).

Before the launch, Mr. Syamsul held a traditional blessing ceremony (pictured below with Tamani) on the deck of the ship, then his family served a traditional Indonesian meal. A brief christening ceremony followed (below), with Tamani christening the vessel "*Vital Carrier*." He gave remarks on behalf of Vital's Board of Directors and Senior Management, expressing the vision that "**the Vital Carrier will serve as a vessel of hope for the people of the Federated States of**



Micronesia." There were over a hundred people in attendance that day, many of them onboard as the vessel first touched water.

According to Project Manager Bruce Wallace, this vessel will be used for cargo transfer operations between the islands of Chuuk, specifically Tonoas and Weno during the construction phase of the coconut processing facility and power plant in Tonoas. After



construction has completed, the *Vital Carrier* will then be used to deliver finished coconut products to Weno Port for domestic market and export sales. Sea trials and crew training are currently underway, with the landing craft and crew tentatively scheduled to reach FSM waters this November. Check out page 4 for vessel specs.



Operational Excellence

Delivery Procedures Workshop - Pohnpei Customers

On July 23, our Pohnpei Customers paid a visit to the Vital Head Office in Kolonia and participated in a half-day refresher course on Vital Delivery Procedures.

Key Accounts Manager Trevayne Esiel welcomed representatives from five Pohnpei service stations, facilitating a series of learning packs including "Visitor's Induction," "Customer Service," and "Understanding Delivery Operations." Customers raised questions and concerns during the workshop, which led to some good discussions amongst the local service stations and the staff present.

Also on hand to field questions from our customers was Quality Assurance Manager Maltrick Yamaguchi. After the workshop, Esiel commented, "I trust that **this engagement has been mutually beneficial, and I'm hopeful that it will help fill some of the gaps that have been identified in our customer service.**"

Kalahngan to P.I.T.C., Jed's Gas Station, Panuelo Gas Station, Pohnpei Service Station and Ray & Dor's Gas Station for sending representatives (pictured) to participate and provide valuable feedback.



SAFER Manager certified in Smith Driver Training

Vital SAFER Manager Juanito Hasugulmal recently attended a Smith System Instructor Training in Saipan. The training company offers programs to suit the unique needs of different organizations. All programs are based on The Smith5Keys, an easy to learn and apply methodology for drivers:

- Aim High in Steering
- Get the Big Picture
- Keep Your Eyes Moving
- Leave Yourself An Out
- Make Sure They See You



Since receiving his Trainer's Certificate, Hasugulmal has certified two Heavy Goods Vehicle (HGV) drivers at the Yap Terminal--Anthony Gachruw and Anthony Defag. In June, he certified four more HGV drivers: Charles Chokai, Mariunard Martin, John Gilmete, and Ruff Amor, and one Light Goods Vehicle (LGV) driver: Sother Anthony, Jr.--all drivers at our Pohnpei Terminal.

Four more HGV drivers were certified at the Nauru Terminal: Jordan Agir, Clive Agir, Tiko Agir and Wesson Fritz. Good job Juanito and all HGV and LGV certified drivers!



In June, the C4L - Resource Assurance Management Program (RAMP) held a retreat at the Island Palms Hotel in Kolonia, Pohnpei. The purpose of the retreat was to help its internal and external stakeholders better understand one another's roles in the nation's coconut industry.

Representatives from the FSM Departments of Resources & Development and Transportation, Communications & Infrastructure, as well as the College of Micronesia-Land Grant (CRE), the Micronesia Conservation Trust, and Vital presented reports covering updates, achievements, issues and risks in their respective fields of work. The group then broke off into smaller groups, collaborating on several coconut-focused activities.

The one-day retreat was organized by Vital Resource Analyst and RAMP Project Manager Peterson Anson. According to Anson, **"the RAMP program targets improving the livelihoods of communities throughout the FSM by establishing and strengthening the coconut supply chain."**

The group identified several key areas, including Replanting, Pests & Disease, and Transportation, that will require stronger collaborations among stakeholder groups. Anson has already begun plans for a second retreat with the hopes of formalizing partnerships amongst the group through several MoUs.



Vital selects MCT to drive PGS awareness and registration in Chuuk

In May, Vital and the Micronesia Conservation Trust (MCT) extended their partnership with the intent to expand the successful PGS model in Pohnpei into the State of Chuuk. MCT's community engagement team will deliver training on PGS Principles and provide business support services to help promote sustainable agriculture practices, establishing a sustainable supply of coconut tree products for Vital's C4L project. MCT will assist the C4L project by working with Chuuk communities, agencies and departments over a 17-month schedule. By the end of September 2020 (Phase 1), the team hopes to register at least 60 incorporated PGS groups in Chuuk, which could supply up to 50 metric tons of coconut per day.

Engagements have begun with community members from Nukuno, Sapwon, Nukan, Etten, Pwene and Chun.

Pictured: RAMP Project Manager Anson (far left) and MCT's Joab (center, back row) with residents of Tonoas.



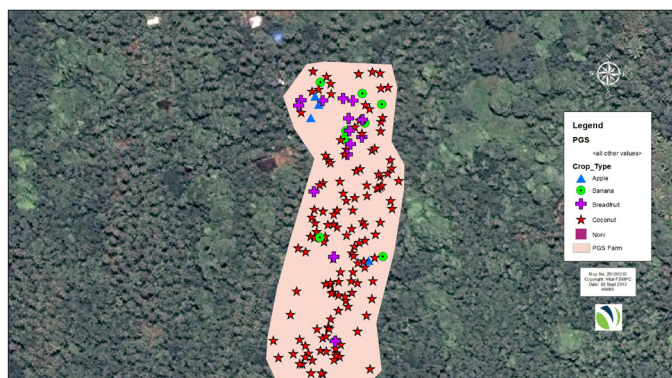
Business Growth

PGS Resource Registry: Pohnpei

Under the Resource Assurance Management Program, a local firm was recently contracted to collect geographic information data (GIS) from ten PGS groups and an estimated 80 farmers in Pohnpei.

With consent from PGS groups in Takaiou, Rohi, Mwahnd, Luh-kok, Madolenihmw, Lenger, Parem, Pehleing, Sokehs, and Meitik, the GIS team collected data on various trees, tracking the number of senile trees and the presence of diseases.

According to RAMP Program Manager Peterson Anson, the results of these surveys have “provided us better clarity around the conditions of the PGS farmlands. The data in the image below shows that this particular farm is only utilizing approximately




30% of its potential yield. More importantly, **we can map and analyze disease patterns and offer this information to government agencies focusing on pest and disease eradication.** Similarly, this data will be very useful when PGS farmers prepare for replanting.

Anson concluded by stating, “We hope to conduct similar surveys on all PGS farmlands in all four states.” To date, over 5,000 crops on 36 different farms in Pohnpei have been surveyed.

LCT Vital Carrier - Vessel Specifications



Name - LCT *Vital Carrier*

Flag Registry -  Federated States of Micronesia

Operator - Vital FSM Petroleum Corporation

Place/Year Built - Samarinda/2019

Type - Steel hulled landing craft (Cargo Ship)

Main Engine - 2 x Cummins 350 HP

Auxiliary Engine - 2 x Mitsubishi 4D34

Cruising Speed - 6 kt

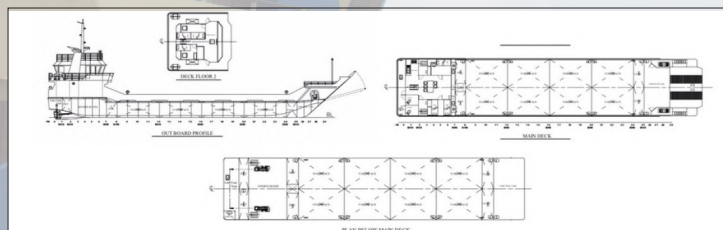
Capacity - 83 MT

Length - 39.25m

Beam - 8.05m

Draft - 1.7m

Crew - 10 (2 officers)





55th International Coconut Community Session | Ministerial Meeting

In August, Chief Strategy & Investment Officer Mathias Lawrence was nominated by the Honorable Secretary Lorin Robert of the FSM Department of Foreign Affairs to serve as FSM Plenipotentiary Delegate to the 55th International Coconut Community Session and Ministerial Meeting in Pasay, Philippines. The FSM delegation also included Communications Officer Hannah-Marie Isaac.

This year's Session was organized and hosted by the Republic of the Philippines-Department of Agriculture and the Philippine Coconut Authority. The opening ceremony was held on Monday, August 26 at the Philippine International Convention Center in Pasay City. The Honorable Senator Cynthia Villar was among the high level key note speakers at the opening ceremony.

After her speech, the Senator shared footage of several of the ongoing projects she has supported as Chair of the Agriculture and



Food Committee in the Philippines Senate.

The aim of the weeklong ICC Session and Ministerial Meeting was for member countries to discuss challenges they've faced in the coconut industry, and to find and share new and emerging opportunities. In addition to the Ministerial Meeting, delegates were invited to the 2nd World Coconut Congress at the SMX Convention Center which featured speeches and discussions by industry experts and an exhibition of coconut products, including coconut sugar, skimmed coconut milk, coconut wine, biodiesel, and more. CSIO Lawrence presented the FSM Country Report to the Community, which comprises of 19 member countries from Asia and the Pacific (FSM, Fiji, India, Indonesia, Kiribati,



Lawrence (right) with Fiji's Assistant Minister for Agriculture, the Honorable Viam Pillay

Malaysia, Marshall islands, Papua New Guinea, Philippines, Samoa, Solomon Islands, Sri Lanka, Thailand, Timor Leste, Tonga, Vanuatu, Vietnam) and two associate member countries, Jamaica and Kenya. Seven observer organizations also attended the Session. As FSM Plenipotentiary Delegate, Lawrence actively sought to engage with delegates from various countries, including Malaysia and Fiji. He commented on a possible collaboration with the latter: **"The presentation from Fiji highlighted a successful replanting system, one that we can learn from as we continue our own replanting efforts towards a target of 500,000 seedlings.** We've initiated discussions with Assistant Minister Pillay, and are hopeful that the FSM can collaborate with Fiji's Ministry [of Agriculture] in the oncoming years." Samoa is set to host the 2020 International Coconut Community Session and Ministerial Meeting. For more information on the ICC, visit their website at <https://coconutcommunity.org>.





2019 Vital Fishing Circuit - Pohnpei

The Vital Fishing Circuit in Pohnpei was held on Saturday, June 22, 2019. It was another record-breaking tournament for the Pohnpei Fishing Club, with 54 boats registered, surpassing the record 43 boats from the 2018 Vital derby.

While Project Manager Hannah Isaac shared her excitement with the record turnouts in the Vital tournaments, she commented, "We sponsor 5 Vital tournaments and over 200 boats every year in Pohnpei, Kosrae, Chuuk, Yap and Nauru. **The record turnouts are great for promoting Vital in the community, but they also highlight some gaps in terms of boat safety.** With the Pohnpei tournament, we ran low on safety gear like E-Pirbs and life vests, while in our other locations, boats must prepare their own safety gear. We hope to work more closely with the fishing clubs next year and help improve small boat safety practices."



Over thirty Vital employees and family members spent that Saturday morning at Dekehtik, distributing hot coffee, hot soup, water and pastries to participants. Weigh in opened at 3:30pm at the Mangrove Marina. While the 54 boats checked in, the crowd of spectators cheered on some impressive catches and enjoyed live music featuring Amanda Abello. In all, Vital sponsored over \$13,000 worth of fuel at the Pohnpei derby. Special recognition is owed to Our Customers P.I.T.C., Mangrove Bay Gas Station, and Pohnpei Service Station for accepting our fuel vouchers; the Pohnpei Fishing Club; all participating fishermen, Lady and Junior Anglers; and to all Vital staff volunteers (right). **KALAHNGAN POHNPEI for another great turnout!**

All Winners:

BIGGEST FISH:

- 1st – Welper David (78.5lb Yellowfin)
- 2nd – Rinson Helgenberger (71.5lb Yellowfin)
- 3rd – Antony Manuel (65.5lb Sailfish)
- 4th – Francisco Kosmas (56.0 Sailfish)
- 5th – Ella David (47.5 Yellowfin)
- 6th – Berno Hedson (29.5 Wahoo)

LADY ANGLER:

- 1st – Marla Hawley (22.0 Wahoo)
- 2nd – Steincia Hawley (15.0 Barracuda)

JR ANGLER:

- 1st – Isaiah Hawley (12.5 Skipjack)
- 2nd – Stephany on the boat Dolphin (12.0 Skipjack)

SPECIES:

Skipjack Tuna:

- 1st – Ioakim Mikehl (16.0lb)
- 2nd – Leslie Mendiola (14.5lb)

Yellowfin Tuna:

- 1st – June Charley (16.0lb)
- 2nd – Maria Spegal (10.0lb)

Mahimahi:

- 1st – Westcott Panuelo (27.5lb)
- 2nd – John on the boat PSC (24.5lb)

Wahoo:

- 1st – June Welsin (24.0lb)
- 2nd – Trumaine Penias (23.5lb)

Barracuda:

- 1st (tied) – Leslie Mendiola; Nathan Ulik (15.0lb)

Giant Trevally:

- 1st – Marla Hawley (9.0lb)
- 2nd – Kirino Olpet (6.5lb)



2019 Vital Fishing Circuit - Kosrae

Congratulations and much thanks to all winners, participants, donors and volunteers of the 2019 Vital Fishing Circuit-Kosrae, which was held on Saturday, July 13. As with all Vital tournaments, every qualifying boat received fuel vouchers. We gave away over \$7,000 worth of free fuel in Kosrae.

Our Partners the Kosrae Fishing Club (KFC) contributed six additional prizes in cash; the Honorable Mayor of Ta-funsak Mr. Albert Jackson donated another four prizes; and KFC Chairman Mr. Ronney Tilfas donated the "Oldest Fisherwoman" Prize. The Department of Resources & Economic Affairs-Marine & Fisheries Division even held several rope work and fish filleting demonstrations for the fishing

community and spectators.

To end the great day, the competing fishermen, women and children then donated a portion of their catches to the event, which was then distributed to the State Hospital and the State Jail. Volunteers also received free fish. Vital is very proud to have been a part of such a great community-driven event. Special thanks is due to Our Customers Senny's Gas Station and FuelLand, this year's Authorized Fuel Voucher Redemption Stations. KOSRAE, KULO MA LULAP!

All Winners:

BIGGEST FISH:

- 1st - Singeo Jackson, George Mishael, Warren, JJ (57.4lb Billfish)
- 2nd - Elmer Asher, Lipson Paulino, Henrickson Andrew (17.4lb Wahoo)
- 3rd - Anderson Tilfas, Josaiah Talley, Livinson Anton (16.8lb Wahoo)
- 4th - Norlin Livaie, Linus Livaie (13.7lb Yellowfin Tuna)
- 5th & 6th - George Mongkeya, Canney Palsis, Gasma Nedlic (Tied - 13.14lb Skipjack Tuna)
- 7th - Joeson Palsis, Carson Mongkeya, George Mongkeya, Canney Palsis

LADY ANGLER:

- 1st - Kenye Macnald Jonah (12.8lb Rainbow Runner)
- 2nd - Rebecca Lupalik Palsis (11.6lb Skipjack Tuna)

JR ANGLER:

- 1st - Linus N. Livaie (16lb Wahoo)
- 2nd - Paht Paul Tosie (12.2lb Skipjack Tuna)

SPECIES:

Skipjack Tuna:

- 1st - Sam Jim & Jun Nithan
- 2nd - Joeson Palsis & Nickie Jackson/Carson

Yellowfin Tuna:

- 1st - Gasma Nedlic
- 2nd - Macnald Jonah, Kenye Jonah/Spencer

Mahimahi:

- 1st - Elmer Asher, Lipson Paulino, Henrickson Andrew
- 2nd - Kenny Kephas, Standon Benjamin

Wahoo:

- 1st - Elmer Asher, Lipson Paulino, Henrickson Andrew
- 2nd - Anderson Tilfas, Josaiah Talley, Livinson Anton

Barracuda:

- 1st - Alik Sigrah, Anna Sigrah
- 2nd - Bronson Penno, Ronney Tilfas

Giant Trevally:

- 1st - Norlin Livaie, Linus Livaie
- 2nd - None

TOTAL WEIGHT:

- 1st - 325.91lb Singeo Jackson, George Mishael, Warren, JJ
- 2nd - 311.23lb Jeason Taulung, Arthy Andrew
- 3rd - 266.05lb Alik Taulung, Hiroki Noda, JC
- 4th - Gasma Nedlic

TOTAL CATCH:

- 1st - 75 fish - Jeason Taulung, Arthy Andrew
- 2nd - 61 fish - Kenny Kephas, Standon Andrew
- 3rd - 54 fish - Marcus Joseph, Hiroki Joseph
- 4th - Paul Madison Tosie, Paht Paul Tosie



Our People and Culture

Staff Highlights

Chuuk Terminal

Led by Officer-in-Charge Redley Killion, Jr., our FSMPC-Chuuk team comprises of five Tank Farm Operators, two Aviation Operators, and two Customer Service Officers.

Quick Facts about FSMPC-Chuuk:

- Seven Contract Service Station Customers
- Seven Contract Aviation & Marine Bunkering Customers
- Over 1.8 million gallons of unleaded petroleum (ULP) delivered in 2018
- Over 36,000 liters of lubricants sold in 2018

OIC Killion credits the Terminal's strengths to each member of his team, and the three Pioneer Employees onsite in particular: Aries Albert, Dominic Always and Akipson Etomara. **"With their extensive training in Safety, Quality Assurance and with their knowledge and experience of our equipments and fixed assets, they are valuable members of our team. Add that to the newer members of our team, who are eager to learn and be better at what they do and voila--just the right mix of employees."**

Killion further explained how seriously reputation is taken by each individual employee and also as a team. "We understand that a good reputation takes time to build but that it is also very fragile. This drives us to be valuable members of our company and the community."

Kinisou chapur OIC Killion and team. Keep up the good work!



CSO Raidinen represents Nauru in Masters Athletics competition



Vital-Aiwo Terminal's Order to Cash Customer Service Officer (CSO) Jolin Raidinen recently participated in a Masters Athletic Competition in Mackay, Queensland, Australia. She was selected as the sole female competitor for the Nauru Athletic Sports Team, participating in the 36+ Age Category. Two male athletes from Nauru also participated in the competition.

Jolin had only a month to prepare for her events, placing 4th in the 60m and 200m races, 2nd in the Shot put event, and 3rd place in the Discus throw event. While this isn't her first athletics competition, it is her first Masters competition, and she found the event a great opportunity for her. "I thought I wouldn't be able to run anymore, now that I'm married with three kids. I'm happy to be running again."

Congratulations Jolin on these achievements and for doing a great job representing the Republic of Nauru and Vital Energy!

Jolin (far right) was one of three Nauruans selected for the Masters Athletics Competition in Mackay, Australia.



We recognize the importance of actively supporting local communities and continue taking strides toward improving and strengthening relationships. Vital is proud to support recent events in our communities, including:

In May:

- Vital Careers Presentation-Career Day at the George Washington High School, Guam
(Top two photos) VEI, Inc. Customer Service Officer Lemi-oleen Neth

In June:

- Vital Fishing Circuit-Pohnpei Tournament

In July:

- 24th Micronesia Islands Forum hosted by the State of Chuuk
- Vital Fishing Circuit-Kosrae Tournament
- FSM National Government Joint Inauguration
(Right) Administration Manager Laura Tiegmai with FSM Finance representative Allston Abraham
- Madolenimw Students Organization

In August:

- 2019-2020 Vital-Rotary Scholarship (below)



We're very pleased to award the 2019-2020 Vital-Rotary Scholarship to these four exemplary college students from the FSM:



Pamela Fredrick is studying Computer Science at the Eastern Oregon University. She was Valedictorian when she graduated from both Nanpei Memorial High School and the College of Micronesia-FSM in Pohnpei. Pamela has been awarded various honors at EOU, and this is her third year to receive the Vital-Rotary Scholarship.

Stewart Johnny (right) is a graduate of Madolenimw High School in Pohnpei, and graduated as Valedictorian from the College of Micronesia-FSM two years later. Stewart now studies Agriculture at the University of Guam, explaining that "agriculture is the backbone of our economy." He is a two-time Vital Scholar.



Andrew Musrasrik (left) is our third Vital Scholar from Pohnpei State. He is an undergraduate at Walla Walla University majoring in Engineering. Andrew graduated from the Pohnpei Seventh-Day Adventist High School, and was recognized for his achievements in school and in sports when he was awarded the 2017 Pohnpei State Student of the Year award. This is his second year to be awarded the Vital-Rotary Scholarship.



Our fourth Vital Scholar is **Rennie Glen "RG" Taiwerpal**. RG is an Agriculture major studying at the University of Guam. From the State of Yap, he is a graduate of Xavier High School and the College of Micronesia-FSM. While at COM-FSM, he regularly made the Dean's List and the President's List. RG is a two-time Vital Scholar.



The 2019-2020 Vital Scholars were nominated by the Rotary Club of Pohnpei's Scholarship Committee, based on their academic achievements, their history of community service, and their fields of study, among other factors. Much thanks is owed to the Rotary Club for all the effort they've committed to help secure higher education opportunities for the FSM and its people.

Congratulations Pamela, Stewart, Andrew and RG.



Congratulations

TO THE 2019-2020 VITAL SCHOLARS



**PAMELA
FREDRICK**
COMPUTER SCIENCE
(EASTERN OREGON
UNIVERSITY)



**STEWART
JOHNNY**
AGRICULTURE
(UNIVERSITY OF GUAM)



**ANDREW
MUSRASRIK**
ENGINEERING
(WALLA WALLA
UNIVERSITY)



**RENNIE GLEN
TAIWERPAL**
AGRICULTURE
(UNIVERSITY OF GUAM)



Visit www.vitalenergy.fm/esr_program for more information on the Vital Scholarship Program.



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